



### Help towards self-help

Are you looking for practical help, new perspectives and individual advice? SES Experts provide assistance for you and your employees on site.

### Experience in all fields

- crafts and technology
- trade and sales
- education and training
- health care and welfare
- administration and science

### Profound knowledge for

- small and medium-sized companies
- public administrations
- chambers and trade associations
- social and medical institutions
- schools and vocational training institutes

*Make use of the extensive experience of our professionals. SES assignments are designed to suit your needs and more than 90 per cent are successful!*  
Further information: [www.ses-bonn.de](http://www.ses-bonn.de)

### Senior Experten Service (SES)

#### Know-how made in Germany

- 60,000 assignments in 160 countries
- 12,000 experts
- expertise in 50 sectors
- representatives all over the world

#### Institutional support

- Federation of German Industries (BDI)
- Confederation of German Employers' Associations (BDA)
- German Association of Chambers of Industry and Commerce (DIHK)
- German Confederation of Skilled Crafts (ZDH)

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for Economic Cooperation  
and Development

## The future needs experience

Benefit from know-how made in Germany

### Senior Experten Service (SES)

Foundation of German Industry for  
International Cooperation



Senior Experten Service

DER WELT EXPERTEN DIENST



### Assignments worldwide

The Senior Experten Service (SES) is the leading German organisation for voluntary assignments carried out by specialists and executives retired or taking a career break (Weltdienst 30+).

SES has been supporting the transfer of know-how in development cooperation since 1983. It is funded by the German Federal Ministry for Economic Cooperation and Development (BMZ).

The Senior Experts work internationally – in Africa, Asia, Latin America, East and Southeast Europe, but also in Germany. They pass on their expertise and professional experience always on a voluntary basis and on demand.

### A boost for the future

SES provides expert knowledge to boost sustainable economic and social development. SES assignments strengthen local skills – across sectors and industries.

*Assignments have an average duration of four to six weeks. SES takes care of the organisation. You bear the local costs. The SES can usually use public funds to cover the remaining costs (international travel costs, project handling costs, insurance, assignment preparation).*

## ASSIGNMENT PROCEDURE

### REQUEST

|                         |   |
|-------------------------|---|
| <b>Potential client</b> | submits a request for assignment (equipment, task, assignment target)         |
| <b>Representative</b>   | supports in case of questions   |
| <b>SES</b>              | checks the request for assignment, searches for an expert, suggests an expert |
| <b>Potential client</b> | checks the expert proposal  |

### PREPARATION

|               |   |
|---------------|---|
| <b>SES</b>    | discusses the scope of the assignment (assignment date, task, assumption of costs) conclusion of contract travel organisation |
| <b>Expert</b> | makes professional country-specific, intercultural, and pre-travel medical preparations                                       |

### ASSIGNMENT

|                                   |  |
|-----------------------------------|--|
| <b>Expert</b>                     | trains skilled workers at the host organisation help towards self-help gives recommendations in written form     |
| <b>Client</b>                     | takes care of accommodation, food, local transport, interpreter (if applicable), daily allowance (if applicable) |
| <b>Representative</b>             | accompanies the assignment   |
| <b>Duration of the assignment</b> | minimum 15 working days, maximum 6 months  |

### POST PROCESSING

|                       |  |
|-----------------------|--|
| <b>Client</b>         | evaluate the assignment  |
| <b>Expert</b>         |  |
| <b>Representative</b> |  |
| <b>SES</b>            | carries out the evaluation arranges follow-up activities or a follow-up assignment if applicable |

## SECTOR KNOWLEDGE



- Agriculture
- Automotive engineering
- Banking and insurance
- Building industry
- Charitable institutions
- Chemistry
- Communication technology
- Economic and professional organisations
- Education
- Electrical engineering
- Energy
- Environmental protection
- Food industry
- Foundry and forging
- Glass and ceramics
- Hydraulics and pneumatics
- Information technology
- Law and taxes
- Leather processing
- Measurement, control & regulation technology
- Mechanical engineering
- Media, arts and culture
- Metal production
- Metalworking
- Mining
- Optics
- Packaging for final consumers
- Pharmaceutics and cosmetics
- Plant and apparatus engineering
- Plastic products (manufacture & processing)
- Precision mechanics
- Printing and graphics
- Public health
- Public sector
- Pulp and paper
- Rubber processing
- Sciences
- Services
- Textiles
- Tools and machine tools
- Trade
- Traffic, tourism and leisure
- Wood processing